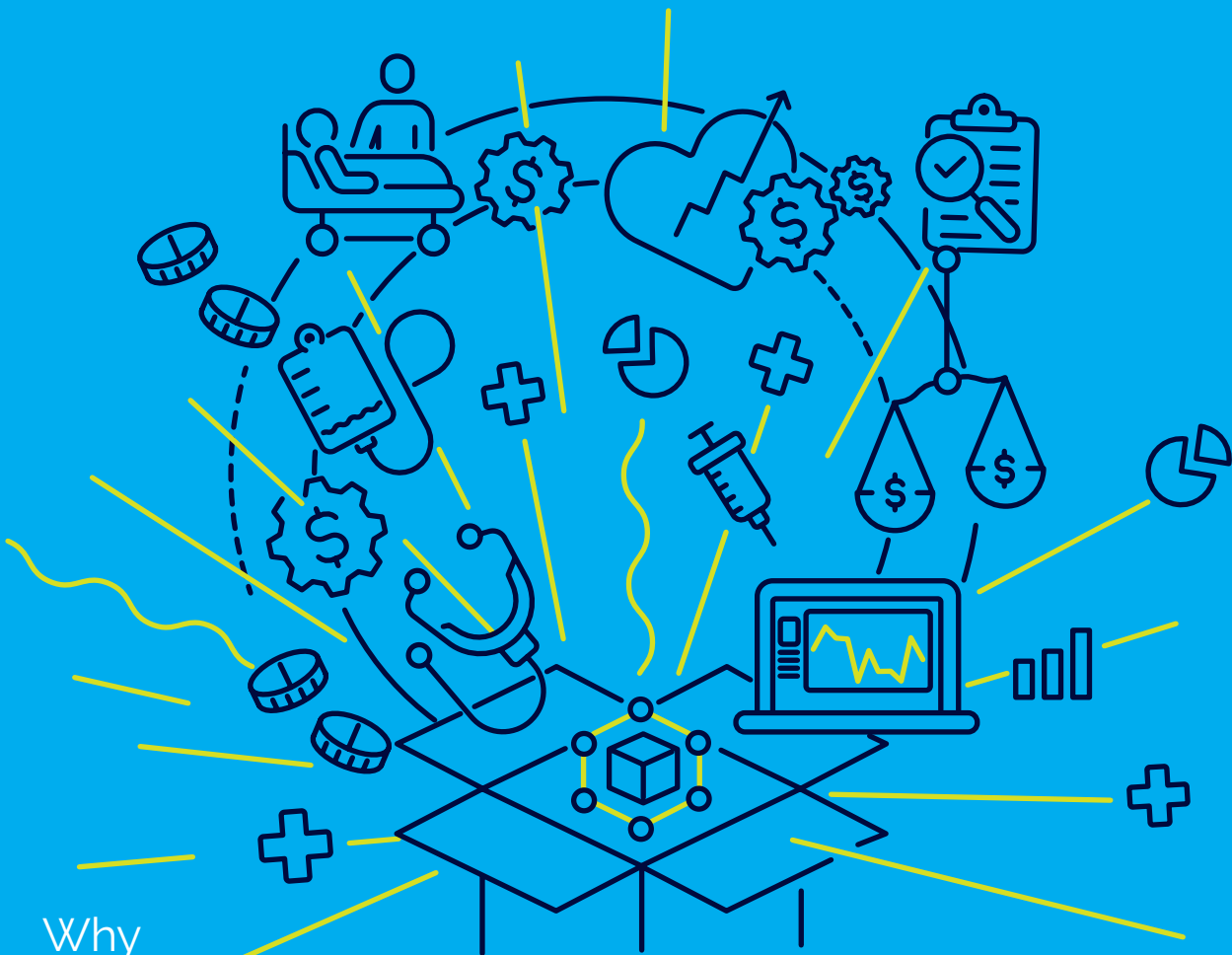


Beyond the **Storeroom**



Why

Materials Management Matters More Than Ever

Strategic Materials Management for Rural Healthcare



multiview[®]
FINANCIAL SOFTWARE

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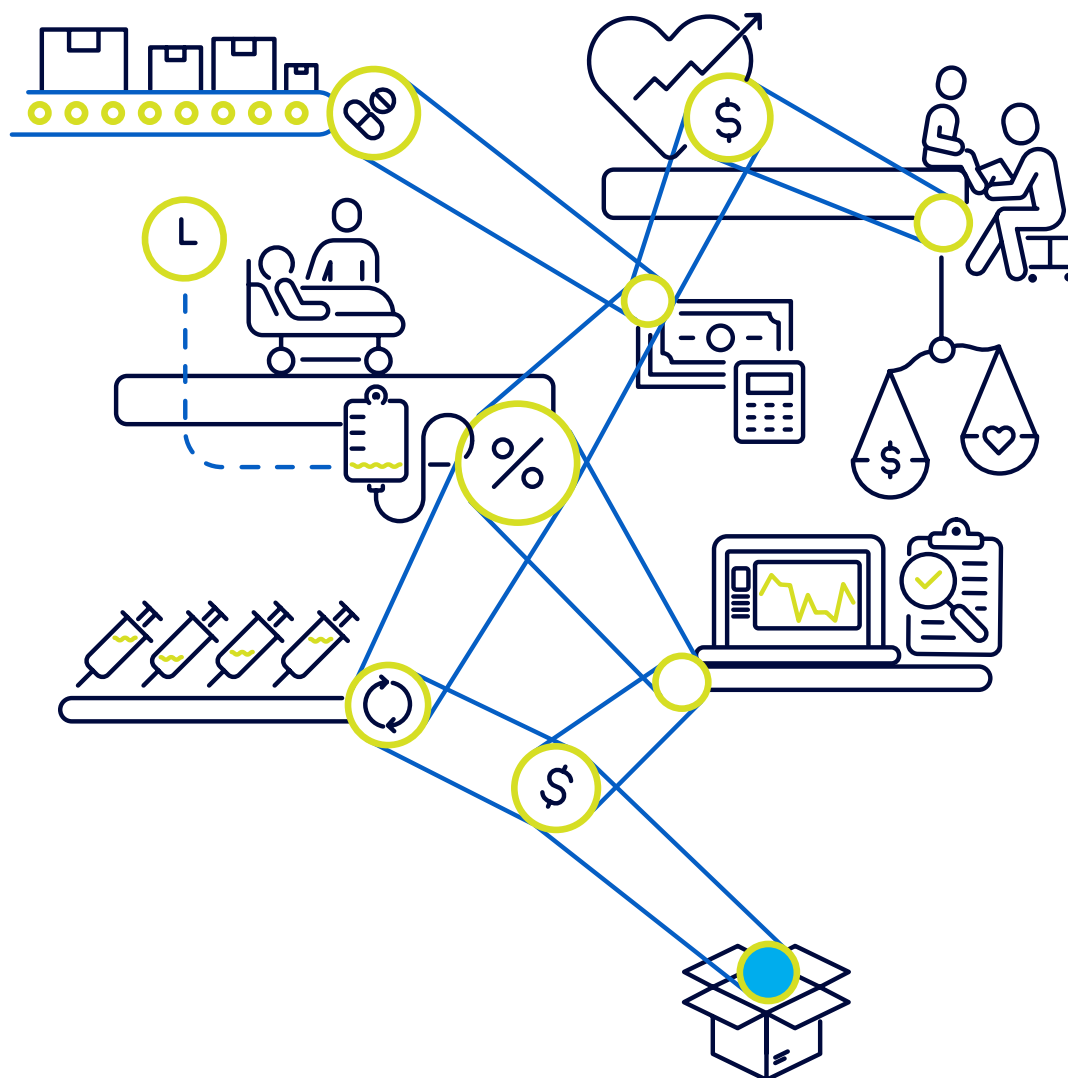
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Why Materials Management matters more than ever

In critical access hospitals, community health centers and post-acute care facilities every dollar counts. Finance leaders are walking a razor-thin line, balancing unpredictable reimbursements and rising labor costs. Meanwhile, supply chain leaders are often asked to do more with less — manage inventory, keep costs in check, and make sure clinicians have the right products at the right time.

Here's the good news: when finance and materials management teams work together, supply decisions stop being just about what's in stock. They become a lever for financial stability, clinical readiness, and patient care.

This ebook shows you how to move from storeroom oversight to strategic impact, with practical steps you can take today.



The shift: From storeroom keepers to strategic partners

Materials management has long been seen as a back-office function. But in today's environment, supplies touch every corner of the hospital:



Finance — Every item received, used, or wasted impacts accounts payable, fixed assets, and revenue capture.



Clinical — A missing or delayed product can disrupt care.



Revenue Cycle — Chargeable supplies connect directly to patient billing.

When you understand these downstream impacts, you can justify purchasing decisions, prevent costly write-offs, and support clinical teams more effectively.

As one former hospital materials manager put it: *“The more we understood about finance — how a PO affected accounts payable, how an asset was depreciated — the better decisions we made.”*

Addressing the visibility gap

Even with strong storeroom controls, many hospitals face the same blind spot: what happens after supplies leave central inventory?

- Gloves, IV tubing, or implants are handed off to departments.
- Visibility often stops.
- Reordering relies on staff memory or clipboards.

This lack of tracking has real consequences:

- Stockouts during critical procedures.
- Overordering to compensate for uncertainty.
- Expired or lost supplies due to poor oversight.
- Missed revenue when chargeable items aren't logged.

In rural healthcare settings, where budgets and staff are lean, this isn't just inefficient — it's risky.

The cost of low visibility

Manual, siloed processes don't just waste time. They limit your ability to plan and negotiate effectively. Without accurate usage data, you can't:

- Forecast future needs.
- Benchmark vendor performance.
- Optimize purchasing strategies.

Worse, you may still be paying for assets that left the building years ago because no one closed the loop between materials and finance.

The case for automation — and integration

Modern tools change the game. Automated systems like Pyxis cabinets or PAR Excellence scales track inventory in real time. Supplies pulled for a patient care unit are automatically logged, feeding directly into your ERP.

With an integrated ERP like Multiview, you don't just see what's on the storeroom shelf — you see what's everywhere.

That means you can answer questions like:

- How much did we spend with a specific vendor last year?
- How many chargeable supplies were used in the OR last quarter?
- What's still sitting on the books but missing from inventory?

This visibility not only improves control but also ensures finance, materials, and clinical teams speak the same language.



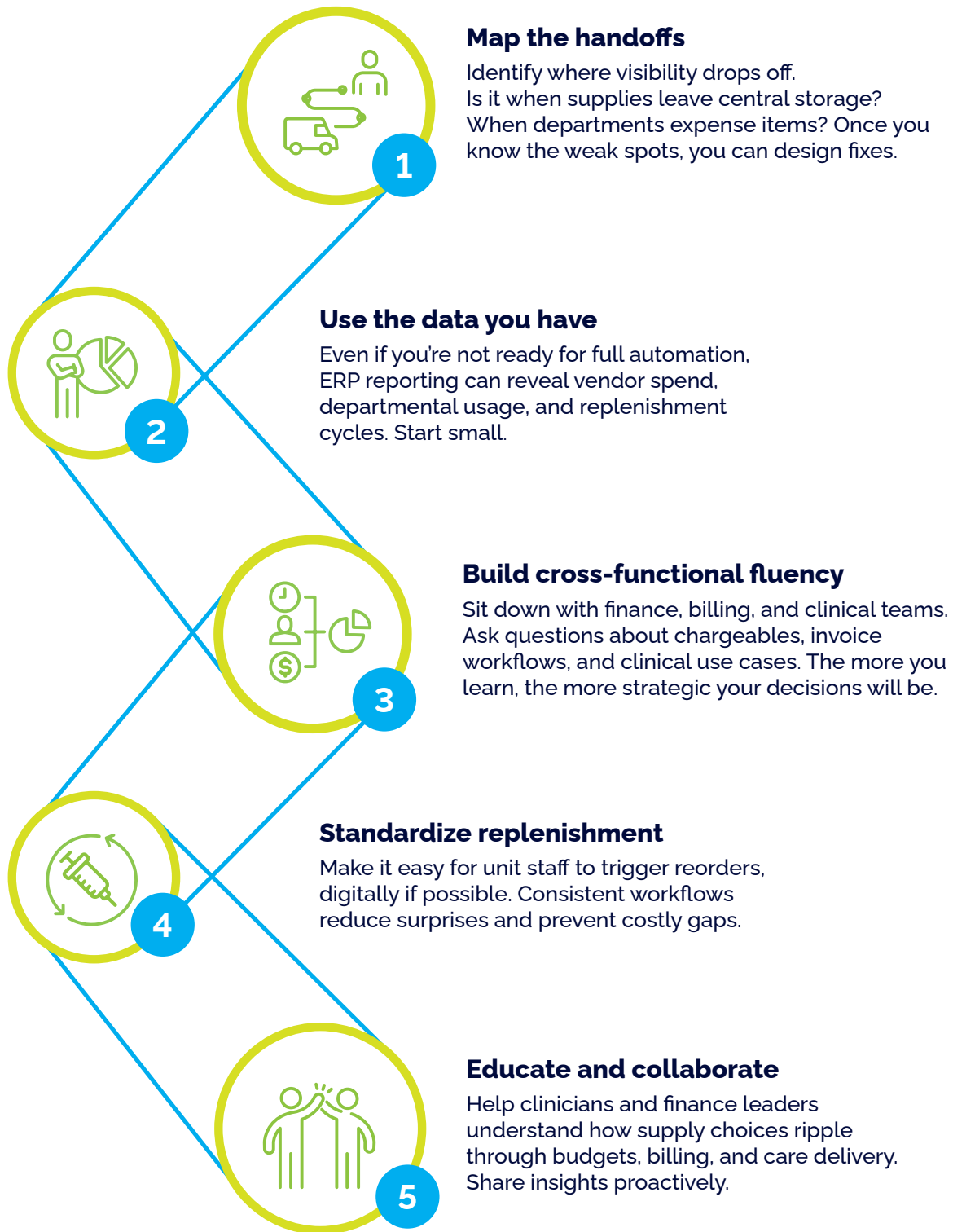
Smarter spending, stronger margins

In a rural setting, cutting supply costs can have an outsized effect. Saving \$1,000 in waste is the financial equivalent of generating \$10,000 in new revenue when margins hover around 10%.

That's why CFOs increasingly see procurement efficiency as a strategic lever. By tightening materials processes, you can:

- Reduce waste and expired products.
- Improve charge capture on billable supplies.
- Negotiate better contracts with real usage data.
- Free up staff time for higher-value work.

Getting started: Practical steps for cross-functional impact



Why this matters for finance leaders

For CFOs, materials management is more than a cost center. It's a strategic partner in survival:

- Procurement efficiency reduces waste without cutting care.
- Real-time data helps identify inefficiencies before they become crises.
- Collaboration with materials teams ensures cost containment doesn't compromise patient care.

In other words: strengthening supply chain operations is financial stewardship.

Wrapping up: Beyond the storeroom door

The days of siloed supply chain functions are over. In rural and community hospitals and health centers, where every department has to punch above its weight, materials leaders must operate at the intersection of logistics, finance, and clinical care.

When you can see not just what's in stock but also what's in use — and connect those dots across departments — you turn materials management into a strategic advantage.

Ready to learn more?

Your hospital doesn't need a multimillion-dollar budget or a massive supply chain department to gain control. With the right ERP and smarter processes, you can:

- Cut waste.
- Strengthen margins.
- Improve patient care.

Let's make materials management a strategic driver of financial health.

[Book a Demo](#)

About Multiview

Multiview Financial Software provides powerful, scalable ERP solutions that help hundreds of finance teams simplify operations and improve decision-making. With a proven and growing footprint and rated the number one ERP for healthcare organizations with under 300 beds by KLAS Research, Multiview empowers healthcare finance teams with comprehensive tools for financial and materials management, reporting, and analytics.